Welcome to the Centre for Excellence in Community Investment conference 2025

Collaboration – Impactful Relationships

- Emily Barr, HACT, Chair
- Caitlyn Lowry, Family Fund Business Services
- Kavita Kumar, GreenSquareAccord
- Pheobe Newton, SNG

Meaningful collaboration through procurement – the supplier's perspective

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Why collaboration matters now

- Cost-of-living crisis
- Standards of homes
- Tenant Safety
- Decarbonisation and sustainability
- Cost management and value for money
- Debt and rent arrears
- Tenancy sustainment
- Community wellbeing and social value
- Housing shortages

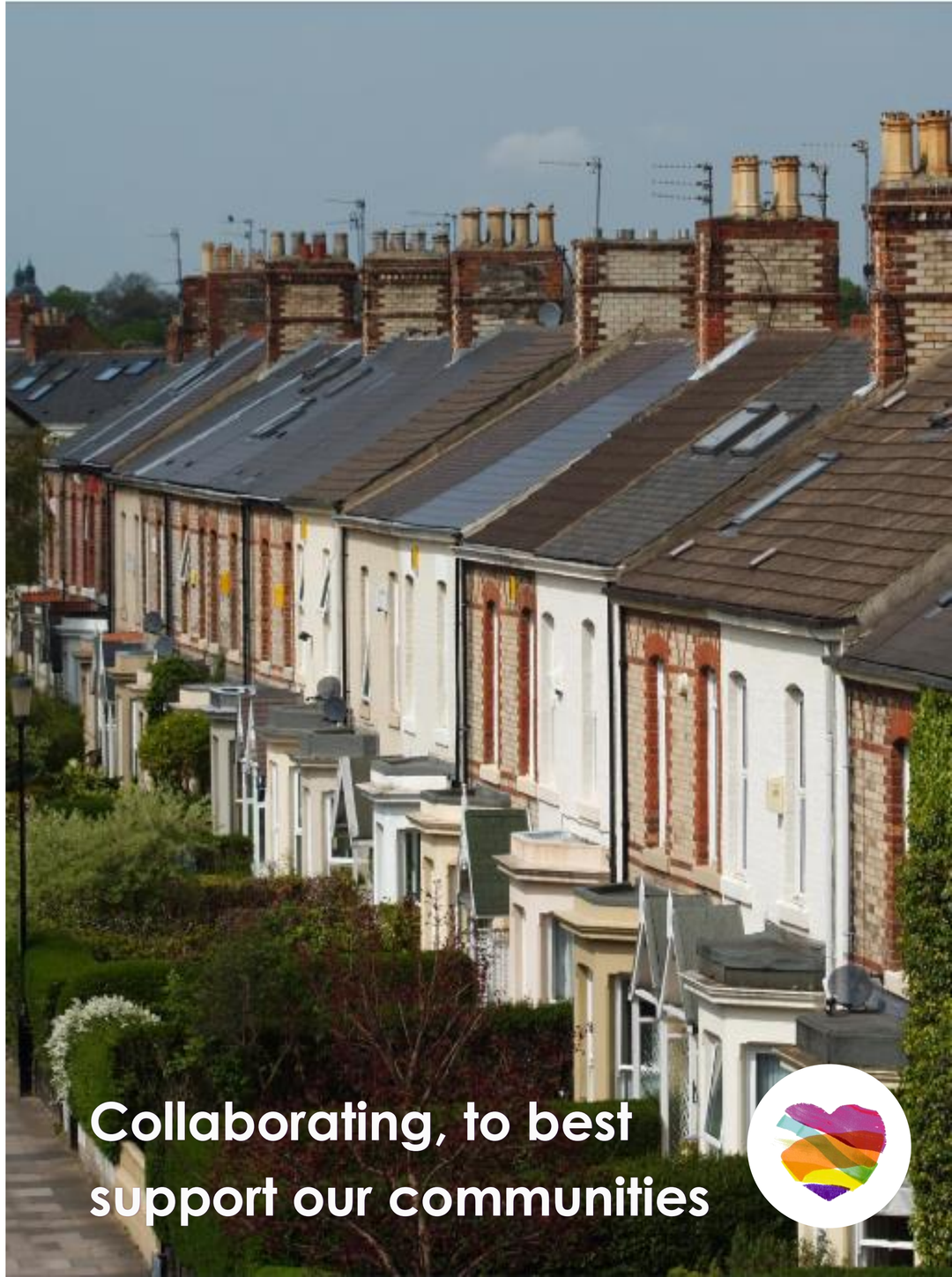
Procurement as a lever for collaboration

Procurement Act 2023

Flexibility

Co-Design

Beyond Compliance



Market Engagement – where collaboration begins

Levels of Vulnerability

Local Demographics

Language or digital barriers

Meet-the-Buyer Events

Webinars or Discovery Sessions

Supplier Open Days

Procuring as One – collaboration amongst housing providers

Stronger Market Position

Cost Efficiency and Value For Money

Consistency and Quality

Innovation and Knowledge Sharing

When Collaboration Works – Everyone Wins

Family Fund Business Services have been an integral partner in the delivery of our energy support services. Their flexibility and responsiveness has been vital to the success of our schemes as we deliver support to thousands of households across the UK.



Thank you

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Family Fund
Business Services

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